Lehigh and Northampton Transportation Authority 1060 Lehigh Street, Allentown, PA 18103



Phone: 610-435-4517

LANTA Board of Directors Meeting Minutes June 14, 2022 LANTA Administrative Offices, Allentown, PA

Members Attending: Kim Schaffer – Chair of the Authority; Fred Williams – Treasurer of the Authority; and Cordelia Miller.

Members Attending via Webinar/Teleconference: Matt Malozi – Vice Chair of the Authority; Holly Edinger; and Sheila Alvarado.

Members Absent: Becky Bradley; Mike Lichtenberger; Iris Linares; Jennifer Ramos; and Amy Beck.

Staff/Contractors Attending: O. O'Neil, B. Cotter, N. Ozoa, R. Flyte, A. Yacko, J. Ozoa, T. Williams, and J. Polster-Abel – LANTA Staff; K. Herman – Solicitor.

Public Attending: Maurice Welo.

Public Attending via Webinar/Teleconference: None.

1. Call to Order

The meeting was called to order at 12:02 p.m. by Kim Schaffer, Chair of the Authority.

2. Public Comment

No comments were provided during Public Comment.

3. Approval of the Minutes

The minutes of the May 10, 2022 Board of Directors meeting were approved on a motion made by Ms. Miller and seconded by Mr. Williams.

4. Report of the Chair

As part of the Report of the Chair, Ms. Schaffer presented the recommendations of the Fiscal Year 2023 Board Officers Nominating Committee which included Ms. Schaffer, Holly Edinger, Cordelia Miller, and Jennifer Ramos. The Nominating Committee recommended the nomination of the following slate of officers: Matt Malozi as Chair, Mike Lichtenberger as Vice Chair, Becky Bradley as Secretary, and Fred Williams as Treasurer. This slate, as well as any nominations from the floor, will be considered at the Board of Directors meeting on July 12.

Ms. Schaffer also announced that the July 12 meeting of the LANTA Board of Directors will just be a meeting of the Board and will not include the annual luncheon as is past tradition. A luncheon event to commemorate LANTA's 50th anniversary is planned for 12:00 noon on Monday August 1 at the Americus Hotel in Allentown. More information will be sent to Board members as the date approaches.

Ms. Schaffer then concluded the Report of the Chair.

5. Report of the Committees

A. <u>Finance & Administration Committee</u> – Mr. Williams reported that the Finance & Administration Committee met on Tuesday June 7. As part of the agenda, staff presented the financial statements for the LANtaBus, LANtaVan, and Carbon Transit operating divisions for April 2022, subject to audit, which are attached. The meeting included a detailed presentation and discussion of the financial statements.

On a motion made by Mr. Williams and seconded by Ms. Miller, the Board voted to approve the LANtaBus, LANtaVan, and Carbon Transit financial statements for April 2022, subject to audit.

As part of the Committee meeting agenda, staff presented the award recommendation for the Request for Proposals for Financial Auditing Services. The discussion included a description of the proposal process, the review of the single proposal received, and planned staff actions to address procurement requirements when receiving only one proposal. The process and recommendation summary is attached.

On a motion made by Mr. Williams and seconded by Ms. Alvarado, the Board voted to approve the award of a three-year contract with two one-year optional extensions for

financial auditing services to RKL, LLP of Lancaster, Pennsylvania, contingent upon the findings of a survey of non-submitting firms.

Staff presented the award recommendation for the Request for Proposals for Diesel Fuel Provision and Delivery Services. The discussion included a description of the proposal process, the review of the single proposal received, and planned staff actions to address procurement requirements when receiving only one proposal. The process and recommendation summary is attached.

On a motion made by Mr. Williams and seconded by Mr. Malozi, the Board voted to approve the award of a two-year contract with two one-year optional extensions for diesel fuel provision and delivery services to Petroleum Traders of Fort Wayne, IN, contingent upon the findings of a survey of non-submitting firms.

Staff presented the draft Contracts Authorization Resolution which is attached. The resolution authorizes the Executive Director to execute contracts, grant agreements, and other legal commitments on behalf of LANTA.

On a motion made by Mr. Williams and seconded by Ms. Miller, the Board voted to approve of the Contracts Authorization Resolution as presented.

Lastly, staff presented the draft calculation for LANTA's proposed goal for the next three federal fiscal years for the Federal Transit Administration's Disadvantage Business Enterprise (DBE) program. The discussion included a description of the process that must be followed to derive the goal calculation. The calculation sheets for the draft goal are attached.

On a motion made by Mr. Williams and seconded by Ms. Miller, the Board voted to authorize the draft DBE goal calculation as presented be released for public comment.

Mr. Williams then concluded his report.

B. <u>LANtaBus Rider Experience & Planning Committee</u> – Mr. Malozi, Chair of the LANtaBus Rider Experience & Planning Committee, reported that the Committee did not meet in June and that the next meeting of the Committee is scheduled for Tuesday August 16.

C. <u>Capital Asset Management Committee</u> – Mr. O'Neil reported that the Capital Asset Management Committee met on Tuesday June 7.

The agenda included a review of the Capital Asset Management Dashboard Report for the period of January through March 2022. The report is attached. The Dashboard shows that maintenance and fleet reliability measures were better than benchmark for the quarter.

The agenda then included a site tour of the new paratransit operations building on South 12th Street in Allentown. Members of the Committee were able to see the full building which is scheduled to be completed and in operation by the end of June.

D. <u>LANtaVan & Accessibility Committee</u> – Ms. Miller, Chair of the LANtaVan & Accessibility Committee, reported that the Committee met June 14 prior to the Board meeting.

The agenda included an opportunity for public comment as well as an update on comments received at the March meeting of the Committee. The summary of the follow up is attached.

The agenda also included a review of the LANtaVan Dashboard report for the third quarter of fiscal year 2022. The report is attached. The report shows that ridership was up in the third quarter of fiscal year 2022 compared to the same quarter in fiscal year 2021 by approximately 14 percent. Ridership for the fiscal year to date is also up compared to the previous fiscal year by approximately 11 percent. Staff did note that ridership is still below normal pre-COVID levels.

For the quarter, the percentage of trips that were in the on-time window or earlier was 86 percent. 91 percent of trips were 90 minutes or less; and 90 percent of ADA trips were within 15 minutes of the fixed route equivalent.

The dashboard also provided data regarding the number and nature of complaints processed regarding LANtaVan service as well as ADA related complaints on the LANtaBus system.

Lastly, the agenda included an update presentation regarding the transition plan from the new paratransit contractor, Transdev.

Ms. Miller then concluded her report.

6. Other Items

A. <u>Work Order Approval – VoIP Communications Conversion</u> – Mr. O'Neil presented a proposed work order for Board review. The work order would be awarded to Avail Technologies, the vendor for LANTA's Automated Transit Management System (ATMS) and would include the replacement of LANTA's bus radio system with a Voice Over Internet Protocol (VoIP) system. The rationale and budget for the project as well as the single-source nature of the work order award were discussed and are described in the award summary, which is attached.

On a motion made by Mr. Williams and seconded by Ms. Miller, the Board voted to approve the award of the Work Order to Avail Technologies of State College, PA contingent upon the assembling of all information needed to document the need for a sole source procurement.

7. Adjournment

The meeting was adjourned at 12:22 p.m.

Respectfully Submitted

7/12/2022

Becky Bradley

Secretary

Date

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Lehigh and Northampton Transportation Authority

LANTA Board Meeting Agenda June 14, 2022

- 1. Call to Order
- 2. Public Comment
- 3. Approval of the Minutes May 10, 2022 Board Meeting
- 4. Report of the Chair
 - A. Announcement of Nominations from Board Officers Nominating Committee
- 5. Report of Committees
 - A. Finance & Administration Fred Williams
 - i. Items for consideration of approval:
 - a. Financial Statements April 2022
 - b. Contract Award Financial Auditing Services
 - c. Contract Award Diesel Fuel Provision and Delivery Services
 - d. Contracts Authorization Resolution
 - e. Authorization for Release for Public Comment FFY 2023-2025 DBE Procurement Goal
 - B. LANtaBus Rider Experience & Planning Committee Matt Malozi
 - C. Capital Asset Management Becky Bradley
 - D. LANtaVan & Accessibility Committee Cordelia Miller
- 6. Other Items
 - A. Work Order Approval VOIP Communications Conversation Avail Technologies

7.	Adjournment	

Lehigh and Northampton Transportation Authority



LANTA Finance & Administration Committee Agenda June 7, 2022

- 1. Call to Order
- 2. Public Comment
- 3. Review and Recommendation Financial Statements April 2022, subject to audit
- 4. Procurements
 - A. Award Recommendation Auditing Services RFP
 - B. Award Recommendation Diesel Fuel Provision Services RFQ
- 5. Actions
 - A. FY 2023 Contracts and Grant Authorization Resolution
 - B. Authorization for Release for Public Comment FFY 2023-2025 DBE Procurement Goal
- 6. Other Items
 - A. Update FTA Bus & Bus Facilities Competitive Grants Submittal
- 7. Adjournment

Lehigh and Northampton Transportation Authority

TO: Owen O'Neil, Executive Director and Authority Members

FROM: Nicole L. Ozoa, Director of Finance

DATE: June 6, 2022

SUBJECT: Unaudited April 2022 Financial Statement

Attached for your review are the unaudited financial statements for the period ended March 31, 2022 for LANtaBus, LANtaVan and Carbon Transit.

Items of Interest:

- LANTA's portion of the Line of Credit Balance as of June 6, 2022 stands at \$0 of an available \$6,000,000. The balance in the combined LANTA general checking account stands at \$5K. State ACT 89 funds due to LANTA for FY 21/22 are current. The balance in the ACT 44 checking account stands at \$16,564,061. The account is currently underfunded by approximately \$3.4M. In addition, approximately \$3.8M are either currently owed to LANTA from State Funds or can now be drawn down from Federal Grants:
 - State Shared Ride/PWD \$166,638 (THRU 6/06/2022)
 - Lehigh County MATP \$86,669 (THRU 6/06/2022)
 - Northampton County MATP \$157,716 (THRU 6/06/2022)
 - Federal Capital/Ops Funding \$2,031,062 (THRU 6/06/2022)
 - State Capital Funding \$1,375,734 (THRU 6/06/2022)
- The balance in the Carbon's general checking account stands at approximately \$98K. The balance in the Carbon's Act 44 checking account stands at \$1K. The account is currently overfunded by approximately \$1K. Carbon's portion of the Line of Credit balance stands at \$96,498. State ACT 89 funds due to Carbon for FY 21/22 are approximately \$22K. In addition, approximately \$273K are currently owed to CT from the following sources:
 - State Shared Ride/PWD \$26,327 (THRU 6/06/2022)
 - Carbon County MATP \$246,443 (THRU 6/06/2022)
- Fulton Financial ACT 72 Letter for period ended 4/30/2022 has been received and all bank accounts are in compliance.

Page 2 Unaudited April 2022 Financial Statement

LANTA's Health Insurance expense is currently the single largest expense outside of salary and wages. MTD & YTD Health Insurance expense:

	MTD Actual	Fiscal YTD Actual	Fiscal YTD Budget
Net Health Insurance	\$789,396	\$4,805,797	\$4,180,121

The current health insurance participation census stands at 82 Employee Only; 75 Employee Plus 1; 35 Employee Plus 2; 27 Employee Plus 3 and 27 Employee Plus 4 or more.

LANtaVan Accounts Rece	iva	ıble Aged	In	voice Rep	or	t - April	30	, 2022				
		Total		Current		30 Days	(60 Days	9	0 Days	1	120 Days +
Lehigh County MATP	\$	499,690	\$	145,670	\$	285,160	\$	14,741	\$ \$	2,801	\$	51,319 55,739
Northampton County MATP Other(PaDOT Shared Ride;PwD) Total AR April 30, 2022	\$ \$	157,716 508,043 1,165,448	\$	117,033 351,038 613,740	\$ \$	4,397 22,545 312,102	\$	(12,016) 235 2,959	\$	(7,437) 25,558 20,922	\$	108,667 215,724
Total AN April 30, 2022	Ą	100%	<u>ب</u>	52.66%	Ų	26.78%	Y	0.25%	7	1.80%	7	18.51%
Total AR March 31, 2022	\$	1,170,639	\$	931,034	\$	2,959	\$	20,922	\$	(444)	\$	216,168
,		100%		79.53%		0.25%		1.79%		-0.04%		18.47%
AR Change	\$	(5,191)	\$	(317,294)	\$	309,143	\$	(17,963)	\$	21,366	\$	(444)
,		-0.44%		-34.08%	1	10447.55%		-85.85%	-4	1812.16%		-0.21%

Accounts Payable A	ged Invo	oice Repo	ort	- April 30	, 20	<u>)22</u>						
LANGE	-	Total	ċ	Current 4,801,540	3	0 Days 36,100	6	0 Days 1,012	9	0 Days	17	20 Days + 596
LANtaBus LANtaVan	\$	4,839,248 306,700	\$	288,101	\$	9,255	\$	5,057	\$	855	\$	3,432
CCCT	\$	507,507	\$	100,615	\$	83,817	\$	94,046	\$	19,501	\$	209,528
	1											

Please Note: LANtaVan 120 Days+ 120 Days+ Balance is comprised of MATP reimbursements for Passthrough Contracts.

LANtaBus

Year-to-date revenues for the fixed route division totals \$1,483,595. This represents a 24.69 percent decrease from the budget projection of \$1,969,918. Fare collection revenue of \$958,475 is currently running below budget projections by approximately \$440K, a 31.49 percent decrease from the current budget projection of \$1,399,088. The Special Transit Fares section, which includes those revenues generated from LANTA's Route Service Agreements, continues below the anticipated budget amount by approximately \$59K. Advertising Revenue will continue to run above the current year budget projection amount by approximately \$30K.

Year-to-date expenses for the fixed route division totals \$29,104,872. This represents a 0.30 percent increase from the current year budget projection of \$29,018,543. For the current fiscal year period, Fuel, Purchased Transportation. Utilities and Interest continue to be the top expense variables contributing to the largest budget variances. These categories, as well as all variables, continue to be monitored with further investigation occurring as required. The first area to be examined in detail is the area of Interest Expense. Interest expense is currently running approximately \$10K below budget. This is a direct result of the increase in Act 44 reserves, which has enabled the Authority to maintain operations without relying on its Line of Credit. The Purchased Transportation expense, which includes the total operating expenses of the ADA program, is also running below budget projections, by 31.89 percent, and is due to the lingering effects of the COVID Pandemic on ridership. Current year Utilities expense is running approximately \$127K above budget. While there has been an increase in heating and internet costs, majority of the variance can be attributed to a too conservative approach for the current year budget projection. Lastly, Fuel expense is also running approximately \$253K above budget. This variance is a result of the increase in fuel costs for all non-revenue and revenue vehicles. While LANTA has normally locked in a diesel fuel purchase price, for this current fiscal year LANTA had opted not to lock in a diesel fuel purchase price. LANTA's Health Insurance expense is currently running approximately \$626K above budget, this represents a 14.97 percent increase from the current year budget projection of \$4,180,121. This variance is attributed to the increase in claims processed through the end of April 2022. LANTA expects this trend to continue through the end of the fiscal year.

Year-to-date deficit recorded on the fixed route division totals \$27,621,278. This represents a 2.12 percent increase from the current year budget projection. Current total subsidies equal the deficit and include the following sources:

Federal Subsidy – ARPA - \$10,222,285 Federal Subsidy – All Other - \$4,706,615 State Subsidy - \$11,742,358 Local Subsidy - \$950,020

LANtaVan

Year-to-date revenues for LANtaVan total \$6,076,772. This represents a 33.15 percent decrease from the current year budget projection of \$9,090,434. MATP YTD revenue of \$2,172,022 has been recorded based on actual costs and is currently showing a 3.57 percent decrease from YTD budget projections of \$2,252,466. ADA revenue of \$1,570,105 has been recorded based on the actual costs of the ADA program and is showing a 45.07 percent decrease from YTD budget projections of \$2,858,458.

Year-to-date expenses for LANtaVan total \$6,876,359. This represents a 23.16 percent decrease from the current year budget projection of \$8,948,920. The main deviation of approximately \$1.7M pertains to the Purchased Transportation area and relates to the proper recognition of fuel expense for Carbon Transit and decreased trip levels. The Rent expense line item continues to run below budget, by approximately \$118K. This is due to the current year budget projection which anticipated making lease payments on the new paratransit facility as of March 1, 2022. It is now expected that a prorated lease payment will be made sometime prior to July 1, 2022. The remaining expense variances continue to be monitored and investigated as warranted.

Year-to-date deficit recorded on LANtaVan totals \$799,587. Current total subsidies include the following sources:

State Subsidy - \$799,587

Carbon Transit

Year-to-date revenues for Carbon Transit totals \$743,643. This represents a 19.21 percent increase above the current year-to-date budget projections of \$623,814. Currently, MATP revenue is approximately \$90K above current year budget projections. Shared Ride Lottery and PWD trips and revenue continue the trend of greater than budgeted amounts by \$18K, collectively.

Year-to-date expenses for Carbon Transit totals \$1,197,967. This represents a 15.19 percent increase above the current budget projection of \$1,040,008. The main deviation of approximately \$154K pertains to the Purchased Transportation area and relates to the proper recognition of fuel expense for Carbon Transit. Services are approximately \$40K less than budgeted projections due to the elimination of the previous management contract. With the adoption of the Mutual Cooperation Agreement (MCA) effective January 1, Carbon will now incur labor and fringe expenses. The total labor and fringe incurred since January 1, 2022, through April 30, 2022, total \$47,302. All other variances are smaller in individual value but continue to be monitored and analyzed to ensure correct coding and valid expense.

Year-to-date deficit recorded on Carbon Transit totals \$454,324. Current total subsidies equal \$454,324 and include the following sources:

Federal Subsidy - \$49,070 State Subsidy - \$371,238 Local Subsidy - \$34,016

LANtaBus Income Statement Summary

For the Period Ending April 30, 2022

	-		Fiscal Year 202	22		YTD Budget \	/ariance
	PT	D	YTI)	Annual	Favorable (Un	
	Actual	Budget	Actual	Budget	Budget	Amount	Percent
Revenue							
Passenger Fares	88,470	134,074	958,475	1,399,088	1,700,000	(440,613)	-31.49%
Special Transit Fares	28,265	-	98,362	157,500	210,000	(59,138)	-37.55%
Auxiliary Transportation Revenue	35,417	33,333	363,766	333,330	400,000	30,436	9.13%
NonTransportation Revenue	3,138	8,000	62,992	80,000	96,000	(17,008)	-21.26%
Total Revenue	155,289	175,407	1,483,595	1,969,918	2,406,000	(486,323)	-24.69%
Expenses							
Labor	1,390,413	1,131,399	12,148,819	11,326,705	13,758,775	(822,114)	-7.26%
Fringe Benefits	1,018,652	845,972	9,851,994	10,027,382	11,865,348	175,388	1.75%
Total Labor and Fringe Benefits	2,409,065	1,977,371	22,000,813	21,354,087	25,624,123	(646,726)	-3.03%
Services	171,767	145,264	1,564,039	1,595,134	1,943,785	31,095	1.95%
Fuel	152,331	97,142	1,191,844	938,533	1,120,326	(253,311)	-26.99%
Tires & Tubes	10,080	9,518	95,659	94,551	112,500	(1,108)	-1.17%
Materials & Supplies	226,359	84,501	1,053,309	1,022,898	1,158,317	(30,411)	-2.97%
Utilities	69,424	63,356	658,452	531,751	647,400	(126,701)	-23.83%
Casualty & Liability	19,141	31,289	593,499	651,049	1,102,000	57,550	8.84%
Taxes	366	209	3,151	3,258	3,825	107	3.28%
Purchase of Transportation Service	188,249	484,693	1,740,584	2,555,369	3,525,520	814,785	31.89%
Miscellaneous	10,613	24,504	135,078	190,795	218,920	55,717	29.20%
Interest	140	1,000	437	10,000	12,000	9,563	95.63%
Leases & Rentals	6,546	7,130	68,009	71,118	85,431	3,109	4.37%
Total Expenses	3,264,081	2,925,977	29,104,872	29,018,543	35,554,147	(86,329)	-0.30%
Gross Surplus (Deficit)	(3,108,792)	(2,750,570)	(27,621,278)	(27,048,625)	(33,148,147)	(572,653)	-2.12%
Subsidy							
Local Subsidy	101,135	96,980	950,020	969,800	1,163,784	19,780	2.04%
State Subsidy	2,388,345	1,285,340	11,742,358	12,396,325	15,565,328	653,967	5.28%
Federal Subsidy	619,313	516,393	4,706,615	5,163,930	6,196,750	457,315	8.86%
Federal Subsidy - ARPA	_	851,857	10,222,285	8,518,570	10,222,285	(1,703,715)	-20.00%
Total Subsidy	3,108,792	2,750,570	27,621,278	27,048,625	33,148,147	(572,653)	-2.12%
Surplus (Deficit)		-				Property (#DIV/0!

LANtaBus

Statement of Net Assets

April 30, 2022

CURRENT ASSETS			
Cash		\$	(268,516)
Accounts Receivable			311,848
Interdivisional Receivab	e		2,212,867
Inventories			627,013
Prepaid Expenses			12,470,586
Grants Receivable			7,154,172
Total Curren	t Assets		22,507,970
RESTRICTED ASSETS			
Cash			18,567,340
CAPITAL ASSETS			
Capital Assets Not Being	Depreciated		147,970
Capital Assets Being De			46,375,049
Total Capita			46,523,019
-	TOTAL ASSETS	\$	87,598,329
CURRENT LIABILITIES			
Note Payable		\$	
Loan Payable			-
Interdivisional Payable			
Accounts Payable			4,865,762
Accrued Expenses:			-
Wages			2,166,390
Professional Fees			30,000
Other			766,981
Deferred Other Funding	Į.		25,336,243
Due To Commonwealth			20,029,635
Deferred Local Grant Fu			233,755
Total Curre			53,428,767
		St.	
NET ASSETS			
Invested In Capital Asse	ets		46,525,784
Unrestricted Equity			(12,439,222)
Restricted Equity			83,000
Total Net A	ssets		34,169,562
	TOTAL CURRENT		
	LIBILITIES AND NET		
	ASSETS	\$	87,598,329
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LANtaVan Income Statement Summary

For the Period Ending April 30, 2022

			Fiscal Year 2022		-	YTD Budget	t Variance
	PTC)	YTD)	Annual	Favorable (U	nFavorable)
	Actual	Budget	Actual	Budget	Budget	Amount	Percent
Revenue							
Passenger Fares	42,467	182,789	508,216	961,305	1,299,162	(453,089)	-47.13%
Non-Transportation Revenues	-	5,417	32,500	54,166	65,000	(21,666)	-40.00%
Local Special Fare Assistance	181,375	314,192	1,675,301	2,981,413	3,579,620	(1,306,112)	-43.81%
State Special Fare Assistance	426,134	461,270	3,860,755	5,093,550	6,119,201	(1,232,795)	-24.20%
Total Revenue	649,976	963,668	6,076,772	9,090,434	11,062,983	(3,013,662)	-33.15%
Expenses							
Labor	54,941	65,257	529,563	652,573	783,087	123,010	18.85%
Fringe Benefits	77,886	59,384	489,780	593,841	712,609	104,061	17.52%
Total Labor and Fringe Benefits	132,827	124,641	1,019,343	1,246,414	1,495,696	227,071	18.22%
Services	6,544	14,826	65,081	74,615	89,115	9,534	12.78%
Fuel	-		-	-	-	-	0.00%
Tires & Tubes	-	re:	-	-	-	-	0.00%
Materials & Supplies	9,072	9,160	70,586	38,503	55,476	(32,083)	-83.33%
Utilities	7,138	7,371	72,329	79,701	96,168	7,372	9.25%
Casualty & Liability	542	542	5,420	5,420	6,500	-	0.00%
Taxes	-	n=	-	-	-	-	0.00%
Purchase of Transportation Service	585,377	735,935	5,537,813	7,282,561	8,771,536	1,744,748	23.96%
Miscellaneous	1,012	583	8,002	5,926	7,500	(2,076)	-35.02%
Interest	-	-		-	2	=	0.00%
Rent	9,778	68,778	97,785	215,780	353,342	117,995	54.68%
Total Expenses	752,291	961,836	6,876,359	8,948,920	10,875,333	2,072,561	23.16%
Gross Surplus (Deficit)	(102,315)	1,832	(799,587)	141,514	187,650	(941,101)	-665.02%
Subsidy							
Local Subsidy	-	-	-	-		(iii)	
State Subsidy	102,315	-	799,587	8	-	(799,587)	
Federal Subsidy		-			P		
Total Subsidy	102,315	-	799,587	-	-	(799,587)	
Surplus (Deficit)		1,832		141,514	187,650	(1,740,688)	-1230.05%
Sai bigg (pener)						1-1-1-1	

LANtaVan Statement of Net Assets

April 30, 2022

CURRENT ASSETS	
Cash	\$ (5,725)
Accounts Receivable	180,866
Interdivisional Receivable	-
Inventories	.=.
Prepaid Expenses	102,789
Grants Receivable	1,007,084
Total Current Assets	1,285,013
TOTAL ASSETS	\$ 1,285,013
CURRENT LIABILITIES	
Note Payable	\$ 1-
Loan Payable	:-
Interdivisional Payable	2,110,552
Accounts Payable	287,120
Accrued Expenses:	501,594
Deferred Revenue	 (48,175)
Total Current Liabilities	2,851,091
NET ASSETS	
Unrestricted Equity	(1,566,078)
Restricted Equity	
Total Net Assets	(1,566,078)
TOTAL CURRENT LIBILITIES AND NET ASSETS	\$ 1,285,013

Carbon County Community Transportation Income Statement Summary

For the Period Ending April 30, 2022

	γ-		Fiscal Year 202	2		YTD Budget	Variance
	PT	D	YT	D	Annual	Favorable (Ur	nFavorable)
	Actual	Budget	Actual	Budget	Budget	Amount	Percent
Revenue						<u> </u>	
Passenger Fares	2,353	820	24,222	19,056	20,511	5,166	27.11%
Non-Transportation Revenues	1	-	14	-	-	14	#DIV/0!
Local Special Fare Assistance	2,258	1,779	20,356	14,324	17,922	6,032	42.11%
State Reimbursements	26,327	34,639	248,541	230,291	299,568	18,250	7.92%
State Special Fare Assistance	43,548	34,890	450,510	360,143	454,545	90,368	25.09%
Total Revenue	74,487	72,128	743,643	623,814	792,546	119,830	19.21%
Expenses							
Labor	9,203	-	27,230	14	-	(27,230)	0.00%
Fringe Benefits	5,502		20,072	-	-	(20,072)	0.00%
Total Labor and Fringe Benefits	14,705		47,302	1-	7.0	(47,302)	0.00%
Services	1,124	11,089	73,787	114,073	142,100	40,286	35.32%
Fuel			-	-	-	-	0.00%
Tires & Tubes	-	-	-		(#)	-	0.00%
Materials & Supplies	733	648	14,348	7,998	9,450	(6,350)	-79.40%
Utilities	2,402	351	16,050	16,175	16,800	125	0.77%
Casualty & Liability	-	u:	-	\ <u>_</u>		-	0.00%
Taxes			-	12	, =1	-	0.00%
Purchase of Transportation Service	96,248	141,075	1,044,048	889,691	1,170,914	(154,357)	-17.35%
Miscellaneous	75	1,670	1,478	5,214	3,740	3,736	71.66%
Interest	-	137	956	6,857	7,500	5,901	86.06%
Leases & Rentals		-					#DIV/0!
Total Expenses	115,287	154,969	1,197,967	1,040,008	1,350,504	(157,960)	-15.19%
Gross Surplus (Deficit)	(40,800)	(82,841)	(454,324)	(416,194)	(557,958)	(38,130)	-9.16%
Subsidy							
Local Subsidy	2,643	3,414	34,016	34,140	40,969	124	0.36%
State Subsidy	24,062	41,658	371,238	189,582	273,126	(181,656)	-95.82%
Federal Subsidy	14,096	37,769	49,070	192,471	243,863	143,401	74.51%
Total Subsidy	40,800	82,841	454,324	416,193	557,958	(38,131)	-9.16%
		TA SILVEN SHALL					
Surplus (Deficit)	-		(0)	(0)	*- 11	0	-80.00%

Carbon County Community Transportation Statement of Net Assets

April 30, 2022

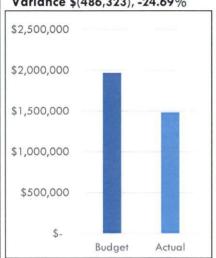
CURRENT ASSETS	
Cash	\$ 60,039
Accounts Receivable	4,394
Due from LANTA - FOA	49,070
Due From Carbon County	13,532
Prepaid Expenses	276
Grants Receivable	409,313
Total Current Assets	 536,624
TOTAL ASSETS	\$ 536,624
CURRENT LIABILITIES Note Payable Loan Payable Interdivisional Payable Due to the Commonwealth	\$ - - 165,740 (24,062)
Accounts Payable	507,101
Accrued Expenses	114,118
Deferred Revenue	 27,416
Total Current Liabilities	790,313
NET ASSETS	
Unrestricted Equity	(253,689)
Restricted Equity Total Net Assets	(253,689)
TOTAL CURRENT LIBILITIES AND NET ASSETS	\$ 536,624

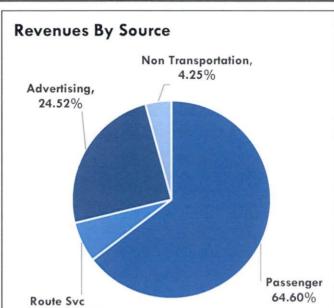


Total Revenues - Apr 2022

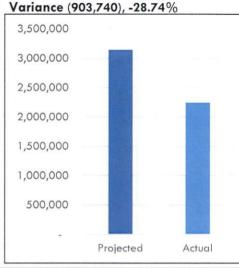


FYTD Revenues Budget \$1,969,918 Actual \$1,483,595 Variance \$(486,323), -24.69%

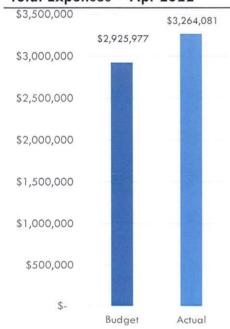




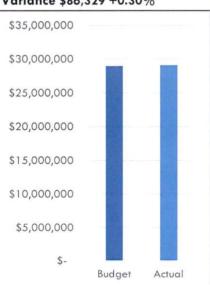
FYTD Ridership
Projected 3,144,509
Actual 2,240,769
Variance (903,740), -28.74%

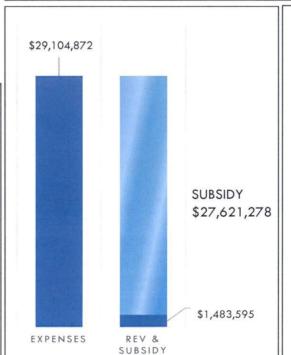


Total Expenses - Apr 2022



FYTD Expenses Budget \$29,018,543 Actual \$29,104,872 Variance \$86,329 +0.30%





Agmnts, 6.63%

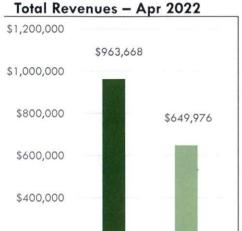




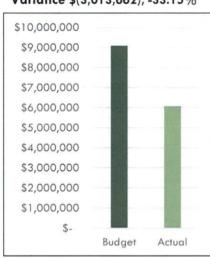
■ Local ■ State ■ Federal ■ ARPA ■

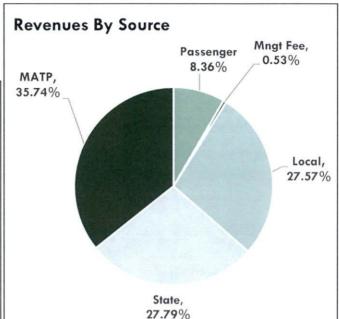
Key Areas	Notations
	Utilities Expense is ABOVE budget by \$127K, a 23.83% increase from current budget projections.
0	This is attributed to not only an increase in heating and internet costs but also a too conservative approach to the current year budget projection
Utilities	LB anticipates this trend to continue for the foreseeable future due to the increase internet services and electrical and cooling/heating costs.
ه ۵	Purchased Transportation is BELOW budget by \$815K, a 31.89% decrease from current budget projections.
8.8	This expense line represents the total operating costs of the ADA Program as well as FLEX services.
Purchased Transportation	As ADA trips continue to increase, the Authority does not anticipate this trend to continue as trips are increasing and Carbon has utilized all PY Act 44 reserves.
553	Health Insurance costs are ABOVE budget by \$626K, a 14.97% increase from current budget projections.
Health	YTD claims paid continue to run above budget projections
Insurance	LB now anticipates the health insurance costs to continue above budget through the end of the fiscal year due to the increase in claims processed through the end of April 2022.
000	Current fiscal year TOTAL subsidy is \$27,621,278 a 2.12% increase from current budget projections.
	As of April 30th, LANTA has utilized all ARPA federal funds to subsidize the Authority's payroll and security costs.
Subsidy	LB still anticipates FYE ACT 44 reserves to be in excess of \$18M. Act 44 reserves will continue to subsidize any deficit for the paratransit division and any deficit on the fixed route division after the application of federal, state and local subsidies for LANTA's program of projects.



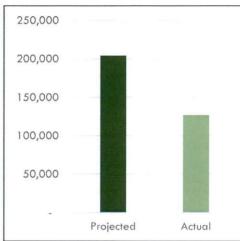


FYTD Revenues Budget \$9,090,434 Actual \$6,076,772 Variance \$(3,013,662), -33.15%





FYTD Ridership Projected 204,320 Actual 126,902 Variance (77,418), -37.89%





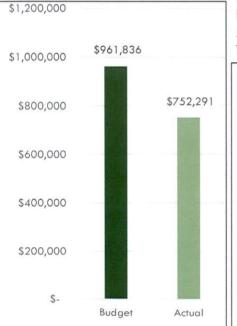
Total Expenses - Apr 2022

Budget

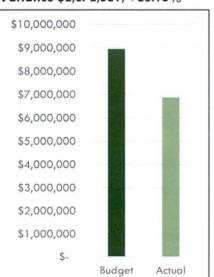
Actual

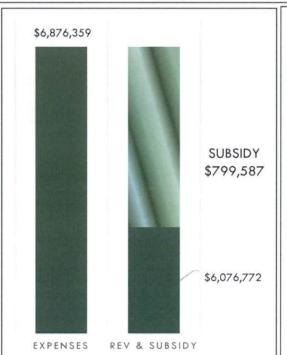
\$200,000

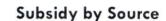
\$-



FYTD Expenses Budget \$8,948,920 Actual \$6,876,359 Variance \$2,072,561, +23.16%



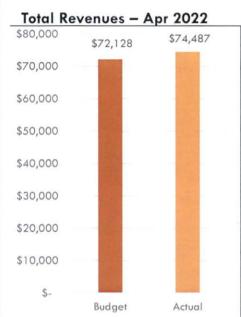




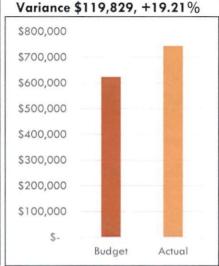


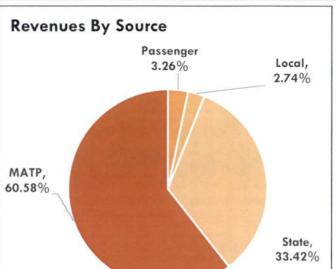
Key Areas	Notations
20000	Labor and Fringe Benefits are BELOW budget by approximately \$227K, a 18.22% combined decrease from the current year budget projections.
	Labor and fringe expenses in relation to Carbon Transit will be allocated to Carbon effective January 1, 2022.
Labor & Fringes	LV anticipates Labor and Fringe Benefit costs to continue below budget projections.
D. D	Purchased Transportation is BELOW budget by approximately \$1.7M, a 23.96% decrease from the current year budget projections.
8.8	Purchased Transportation continues below budget due to decreased ridership levels and the proper allocation of fuel costs for Carbon Transit.
Purchased Transportation	LV anticipates the Purchased Transportation expense area will remain below budget through fiscal year end.
	Rent expense is BELOW budget by approximately \$118K, a 54.68% decrease from the current year budget projection.
	This is due to the current year budget projection which anticipated lease payments on new paratransit facility to begin med June 2022.
Rent	LV rent expense will close out the current fiscal year below budget due to the delayed tenancy of the new paratransit facility.
200	YTD DEFICIT is \$799,587
K®Z	PennDOT approved the use of State Operating Assistance to offset CY and PY operating deficits on LANtaVan .
Subsidy	YTD unfunded DEFICIT is \$0.



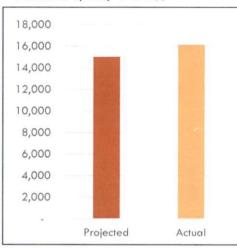


FYTD Revenues Budget \$623,814 Actual \$743,643 Variance \$119,829, +19.21%

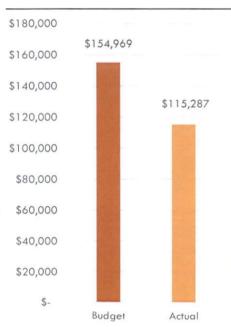




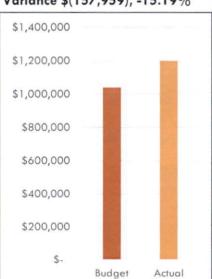
FYTD Ridership Projected 15,022 Actual 16,143 Variance 1,121, +7.46%

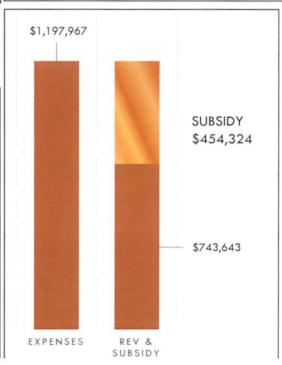


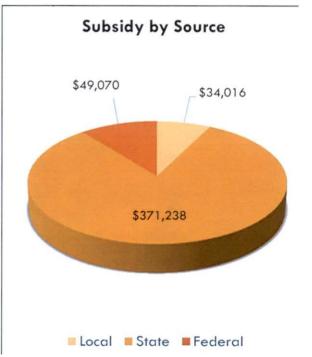
Total Expenses – Apr 2022



FYTD Expenses Budget \$1,040,008 Actual \$1,197,967 Variance \$(157,959), -15.19%







Key Areas	Notations
0000	Labor and Fringe expenses are ABOVE budget by approximately \$47K.
	Due to the MCA that went into effect as of Jan 1, Carbon will now incur labor and fringe expense.
Labor & Fringes	Current year budget projections anticipated Management Contract to carry through the end of the fiscal year.
2.2	Purchased Transportation is ABOVE budget by \$154K, a 17.35% increase from current year budget projections.
8.8	This is due to the proper allocation of fuel costs for the Carbon division.
Purchased ransportation	CT anticipates the P/T expense area to remain above budget due to the proper fuel cost allocation.
□ D	Materials and Supplies are ABOVE budget by approximately \$6K, a 79.4 percent increase from current year budget projections.
₩	This is due to the purchase of additional ticket stock and other pre-printed forms.
Materials	CT anticipates materials and supplies to be in line with budget projections as the year progresses.
COD COD Subsidy	Current YTD DEFICIT is \$454,324. Total subsidy is ABOVE CY projections by 9.16%
	YTD, Local and State subsidies are above CY budget projections due to the increase in local match and the reversal of Federal Operating Assistance per PennDot directive.
	CT anticipates utilizing all PY Act 44 reserves and the CY FY22 Act 44 fund allocation to subsidize the CY operations.

2023 LANTA Financial Services Audit RFP

The Request for Proposal for the Financial Audit Services contract was solicited via the PennBid Program. Twenty (20) firms downloaded the proposal package and One (1) submitted a complete RFP proposal.

Overview

The intent of the RFP was to engage the services of a certified public accounting firm to provide annual year-end financial audit services for the LANTA organization. LANTA, as the transit agency, requires the need of an independent audit performed by a certified accounting firm. The length of the engagement for the transit agency is a period of three (3) years, with the option to extend annually for two (2) additional individual years.

Proposed Costs

Services for Years Ended June 30:	2023	2024	2025	2026*	2027*
Audit of the financial statements for the					
Lehigh and Northampton Transportation					
Authority performed in accordance with	\$36,000	\$37,000	\$38,000	\$39,000	\$40,000
auditing standards generally accepted in the					
United States of America					

^{*}Optional years

RKL has extensive public transportation experience for over 20 authorities and related entities.

Due to the fact that only one proposal was received, LANTA will be surveying the firms that downloaded the proposal package but did not submit a proposal to determine if the RFP included any unfair competition limitations or did not follow LANTA's procurement policies.

Recommendation

It is recommended that the award of the Financial Services Audit contract be awarded to RKL LLP 1800 Fruitville Pike, Lancaster, PA 17601 for a period of three (3) years with the option to extend annually for two (2) additional individual years. The award would be contingent upon no discovery of procurement issues that would need to be rectified that might be discovered through the survey of non-submitting firms.

^{**}Price includes meetings with management to review the draft of the financial statements, audit results and communications; meetings with Audit Committee and Board of Directors, as requested and availability throughout the year to provide advice and guidance on routine financial accounting and reporting issues.

2022 LANTA Diesel Fuel Bid Summary

The Bid for Diesel fuel for LANTA and was solicited thru the PENNBID program. Twenty-four (24) companies accessed the program and received the Bid package. Only one (1) completed bid was submitted.

Overview

The bid is to supply Diesel fuel for LANTA, Allentown, LANTA, Easton, on an as needed basis. The length of the contract is for two years (24 months) with 2 additional option years, if selected. The current contract is scheduled to end on June 30, 2022.

The Bid took into consideration the amount of Diesel fuel currently used at the two sites. LANTA, Allentown uses on average 2,700 gallons per month while LANTA, Easton uses an average of 13,000 gallons per month. This calculates to 1 load of fuel delivered to LANTA Allentown every three months while LANTA, Easton receives two deliveries per month. Each delivery is 7,500 gallons.

Submitted Pricing

Submitted By:	LANTA, Allentown	LANTA, Easton
Petroleum Traders, Corporation		
Fort Wayne, Indiana		
Delivery Charge	+.0038 per gallon, added onto	+ .0111 per gallon, added onto
	the daily spot market price of	the daily spot market price of
	fuel when delivered	fuel when delivered
NYMEX lock-in Option	+.3413 per gallon over spot	+ .3486 per gallon over spot
(if and when selected)	market pricing for day	market pricing for day

Petroleum Traders Corporation has been the Diesel Fuel supplier of LANTA for the last eight years. There have been no issues regarding delivery of fuel as well as the quality of product when needed.

Do to the fact that only one proposal was received, LANTA will be surveying the firms that downloaded the proposal package but didn't submit a proposal to determine if the RFP included any unfair competition limitations or did not follow LANTA's procurement policies.

Recommendation

It is recommended that the Bid to Supply Diesel fuel for LANTA's two sites, as needed, be awarded to Petroleum Traders Corporation of Fort Wayne Indiana. The award would be contingent upon no discovery of procurement issues that would need to be rectified that might be discovered through the survey of non-submitting firms.

R. Flyte



RESOLUTION BY BOARD OF DIRECTORS AUTHORIZING OFFICIALS TO EXECUTE CONTRACTS, AGREEMENTS AND GRANT DOCUMENTS

THE UNDERSIGNED, being the duly authorized Secretary of the municipal authority known as Lehigh and Northampton Transportation Authority, and existing under the laws of the state of Pennsylvania, hereby certifies that the following Resolution was passed by the governing body of said corporation at a meeting of the corporation duly called and convened on June 14, 2022:

RESOLVED, that Owen O'Neil, Executive Director, is hereby authorized on behalf of the Authority to execute any and all contracts, agreements and related documents; and to submit all grant applications and execute all grant agreements.

Becky Bradley
Secretary of the Authority

Corporate Seal

Step 1 A - Determine the weight of each type of work by NAICS Code:

All reasonably anticipated FTA-assisted contracting opportunities are identified as:

	NAICS Code	Description of Work	Amount of DOT funds on project:	% of total DOT funds (weight)
1)	561612	Security Services (ATC, BTC, EITC) (TIP #95178)	\$1,114,551.00	0.2981
	236220, 238190,541330, 541310	Bus Shelter Design & Install (TIP #95183)	\$224,000.00	0.0599
3)	236220	BTC Renovations (TIP #110172)	\$880,000.00	0.2354
4)	236220, 541310, 541330	ATC Indoor Renovations (TIP #110172)	\$800,000.00	0.2140
5)	236220, 541330, 541310, 238190	Bus Station Build (TIP #106530)	\$720,000.00	0.1926
6)				0.0000
7)				0.0000
	Total FTA-Assist	ed Contract Funds	\$3,738,551.00	1

Step 1 B - Determine the relative availability of DBE's by NAICS Code:
The numbers of DBEs and of all firms available to perform work on the identified contracting

	NAICS Code	Description of Work	Number of DBEs	Number of all	Relative]
			available to	firms available	Availability	
			perform this	(including DBEs)		
			work			
1)	561612	Security Guard & Patrol Services (Security ATC, BTC, EITC)	3	61	0.0492	
	236220	Commercial & Institutional Building Construction (Bus Shelter	14	410	0.0341	
2)		Install, BTC & ATC Renovations, Bus Station Build)				
	238190	Other Foundation, Structure & Building Exterior Contractors	4	33	0.1212	
3)		(Bus Station Build & Bus Shelter Install)				
	541310	Architectural Services (Bus Shelter Design, Bus Station Build,	8	148	0.0541	
4)		ATC indoor renovations)				
	541330	Engineering Services (Bus Shelter Design, Bus Station Build,	42	614	0.0684]
5)		ATC indoor renovations)				
6)						
7)						1
		Combined Totals	71	1266	0.0561	Overall availability of DBEs

p 1 C - (Weight) x (Availability) = Weighted Base Figure

NAICS Code	Description of Work	Weight	X	Avail- ability of DBEs	Weighted Base Figure
561612	Security Guard & Patrol Services (Security ATC, BTC, EITC)	0.29812	X	0.04918	0.0147
236220	Commercial & Institutional Building Construction (Bus Shelter				
	Install, BTC & ATC Renovations, Bus Station Build)	0.05992	X	0.03415	0.0020
238190	Other Foundation, Structure & Building Exterior Contractors (Bus Station Build & Bus Shelter Install)	0.23539	x	0.12121	0.0285
541310	Architectural Services (Bus Shelter Design, Bus Station Build, ATC indoor renovations)	0.21399	x	0.05405	0.0116
541330	Engineering Services (Bus Shelter Design, Bus Station Build, ATC indoor renovations)	0.19259	х	0.06840	0.0132
		0.00000	X	0.00000	
		0.00000	X	0.00000	
				Total Expressed as a %	0.0700
				(*100)	7.00%
				Rounded,	

Weighted Base

7.0%

Figure:

Lehigh and Northampton Transportation Authority



Capital Asset Management Committee Agenda June 7, 2022

- 1. Call to Order
- 2. Public Comment
- 3. Capital Asset Management Dashboard Report
- 4. Other Items
 - A. Tour of LANtaVan Operations Facility
- 5. Adjournment



Capital Asset Management Dashboard - January - March 2022 Tuesday, June 7, 2022

LANtaBus MAINTENANCE FIGURES				
Vehicle Availability - percent pull outs made	100%			
Vehicle Availability - Number of road failures	12			
	%	Required	On-time	Benchmark
LANtaBus Vehicle Preventive Maintenance On Time %	98%	155	152	90%
ATMS Preventive Maintenance On Time %	98%	101	99	90%
On-Time % for bus detail cleaning (within 5 weeks)	94%	150	141	90%
	Current Q	Benchmark	Previous Q	Prior Q
Revenue Miles between Road Failure	66,789	40,000	54,637	73,099

Lehigh and Northampton Transportation Authority



LANtaVan & Accessibility Committee Agenda June 14, 2022

- 1. Call to Order
- 2. Courtesy of the Floor
 - A. Public Comment
 - B. Update on comments received at March LANtaVan Committee meeting
- 3. Dashboard Report
- 4. Actions
 - A. None
- 5. Report on Initiatives
 - A. Transdev Transition
- 6. Other Business
- 7. Adjournment



Response to Comments Received During Courtesy of the Floor at the previous LANtaVan & Accessibility Committee Meeting

One person spoke during Courtesy of the Floor at the March 8, 2022 meeting of the Committee.

 Mr. Scott Fetterman expressed concerns for the length and reliability of his daughter's LANtaVan trips. Staff has had several follow up conversations with Mr. Fetterman and has taken steps to attempt to improve the consistency and reliability of his daughter's trips.



LANtaVan Dashboard Report Tuesday, June 14, 2022

Reporting Period:

Q3 January 2022 - March 2022

Total Completed Trips by Funding Source

Q3 Comparison

	Q3 FY2022		Q3 FY2021		% Change		
Program	Total	% of Total	Total	% of Total	Total	Sponsor	Funding Source
ADA	10,030	27%	6,832	21%	47%	LANTA	LANtaBus Op/Cap
Lottery	15,797	43%	13,851	43%	14%	PennDOT	PA Lottery Funds
MATP	9,345	25%	9,975	31%	-6%	PA DHS	CMS/State MA Funding
PwD	1,000	3%	1,124	3%	-11%	PennDOT	Proj of Stwde Signif
Other	967	3%	702	2%	38%	Various	Various
Total	37,139	100%	32,484	100%	14%		

Total Completed Trips by Funding Source

YTD Comparison

	YTD FY2022		YTD FY2021 9		% Change		
Program	Total	% of Total	Total	% of Total	Total	Sponsor	Funding Source
ADA	30,770	27%	22,969	22%	34%	LANTA	LANtaBus Op/Cap
Lottery	50,399	44%	43,233	41%	17%	PennDOT	PA Lottery Funds
MATP	28,039	24%	32,021	31%	-12%	PA DHS	CMS/State MA Funding
PwD	3,601	3%	3,710	4%	-3%	PennDOT	Proj of Stwde Signif
Other	2,913	3%	2,332	2%	25%	Various	Various
Total	115,722	100%	104,265	100%	11%		

MATP Out of County Trip Statistics

Q3 FY 2022						
Program	Completed Trips	Revenue Miles				
MA OOC LC	289	10909.29				
MA OOC NC	73	4384.65				
Total	362	15293.94				

Service Productivity - All

Q3 FY2022								
Service Hours	Revenue Hours	Passenger Trips	PT/Rev Hours	Scheduled Eff				
22,144.48	17,851.53	41,823	2.34	3.27				

Scheduled Trip Summary - All

Q3 FY2022			
Scheduled Trips	IVR Cancels	Day of Service Cancel	No Shows
58,388	2472	3759	511

Riders by Fare Zone - All

Q3 FY2022							
Zone	Full Fare	Copay	Trips	% of Trips			
Base	29.35	\$4.40	17,668	51%			
2	35.35	\$5.30	11,394	33%			
3	41.35	\$6.20	5,394	16%			
Total			34,456	100%			

Trip Pattern Statistics - All Passengers

Quarter Comparison

				•					
		Q3 FY2022		Q3 FY2021		% Change			
	Average Le		Average Length		Average Length			Average Ler	ngth
	Miles	Minutes	Serv Speed	Miles	Minutes	Serv Speed	Miles	Minutes	Serv Speed
Total	10.08	35.78	16.90	9	34.4	15.70	12%	4%	8%
	LANtaB	us Figure	13.5	LANtaBı	us Figure	12.9		-	-

Duration of Trips - Q3 FY2022

Q3 FY 2022								
Minutes	<30	31-60	61-90	>90	>120			
Trip Total	21,109	7,414	5,217	2135	1264			
Trip Total As Percentage	56.8%	20.0%	14.0%	5.7%	3.4%			

Percent Trips 30 mins or less	57%
Percent Trips 90 mins or less	91%
% ADA Trips within FRE	79%
% ADA within 15 mins. of FRE	90%

On Time Performance - Client Pick Up Trips

on this continues charterist of the							
Q3 FY 2022							
Time vs Window	Before Pick Up Window	In Pick Up Window	1 - 30 Minutes Late	31 - 60 Minutes Late	>60 Minutes Late		
Trip Total	7346	24511	5282	0	0		
Trip Total As Percentage	19.8%	66.0%	14.2%	0.0%	0.0%		

Total % On Time & Early	86%
LANtaBus On Time	62%

LANTA Call Center Report Comparison

	Q3 I	Q3 FY2022 (Current)			2022 (Previo	ous)
	Weekday	Weekday Saturday Sunday		Weekday	Saturday	Sunday
Average Daily Call Volume	503	114	82	542	118	79
Average Call Wait Time	0:52	0:43	0:37	0:49	0:39	0:42

Complaints Received Q3 Comparison

	Q3 FY	Q3 FY	2021	
Subject of Complaint	Number	% of Total	Number	% of Total
Late	37	29%	6	7%
Early	2	2%	9	11%
Driver Attitude	15	12%	14	16%
Care Driving/Comfort	17	13%	8	9%
Van did not show	12	9%	20	24%
Fare Disputes	1	1%	3	4%
Overcrowding	0	0%	1	0%
Trip Length	20	16%	4	5%
Other	24	19%	21	25%
Total	128	100%	85	100%
Trips per Complaint	290		382	
Complaints Deemed Valid	87		44	
Trips per Complaints Deemed Valid	427		738	

LANtaBus ADA Related Complaints					
Month	Issue	Jan - Mar 2022 Details and Response	Determination		
January	None	Determination			
,					
February	None				
March	Kneeling Bus	Rider reported that driver did not kneel bus and as a result, rider tripped. Video footage was reviewed and determined that rider did not request for driver to kneel bus.	Invalid		
March	Ramp Deployments	Rider reported that driver did not make the ramp available to them for boarding and pulled away before the rider could board. Investigation of incident showed that driver did not see the rider and rider did not attempt to board. Driver was made aware of incident and coached on being aware of riders who may be looking to board bus.	Invalid		

Total Complaints for Quarter	2
Total Valid	0
Total Valid or Inconclusive	2
Valid Complaints per LANtaBus Trip	1,975,729

2022 – Bus Radio Communications Voice over Internet Protocol (VoIP) Conversion Award Recommendation Summary

LANTA is currently participating in the statewide, PennDOT funded, program Fixed Route Intelligent Transportation Systems (FRITS). The purpose of the FRITS program is to upgrade the Intelligent Transportation Systems (ITS) equipment on fixed route transit systems throughout Pennsylvania.

Improvements will include new, more reliable ITS equipment, and will result in LANTA's ATMS system being converted to completely cellular-based operations. Under the current configuration, some vehicles use cellular communications for the transmission of data and other vehicles still use radio communications.

With the full fleet being converted to cellular connections, there is an opportunity to upgrade the radio communications system. The current system is a standard radio system using radio towers for transmission. There is an opportunity to incorporate a conversion of the radio system to Voice over Internet Protocol (VoIP) as part of the FRITS implementation. This is advisable for various reasons:

- There are several "dead spots" throughout the service area on the current system.
- With the implementation of 5G, the VoIP system will take advantage of continued improvements in the speed and coverage of the cellular network in the region.
- At some point, radio users will need to convert to VoIP.

However, this element would not be funded as part of the PennDOT FRITS project and would need to be funded by LANTA. Avail Technologies, the contractor for the FRTIS project and the provider of LANTA's ATMS system has provided a quote for the VoIP conversion of \$376,335. If this is done along with the FRITS implementation, this represents a savings of \$75,000 if the project were completed independently.

Due to the integration of the Avail ATMS system and the radio system, and the fact that the equipment to be used is proprietary to Avail, LANTA needs to use Avail to complete the conversion.

However, staff will continue to investigate potentials for savings if any equipment is non-proprietary, and will document the need for the sole source elements of the project.

Recommendation

Staff recommends Board approval of the quote provided by Avail Technologies contingent upon the following assembling all information needed to document the need for a sole source procurement.